

AFGE DEFCON 2010 Training Conference

The American Federation of Government Employees (AFL-CIO) DEFCON will be hosting a training conference, September 13-17, 2010 in Memphis, TN.

Registration:

The cost for registration is only **\$50.00** per person. Registration forms are enclosed/attached and should be completed and sent to Cameron Barron via email at barroc@afge.org or fax at 202- 639-644. Payment (checks or money orders only) should be made payable to AFGE (memo line – DEFCON Training Conference) and sent to:

AFGE
Attn: FSED-DEFCON Training Conference
80 F Street NW
Washington, DC 20001

Registration is not complete until payment is received. The deadline for advance registration is Friday, August 20, 2010.

On-site registration will be available on Monday, September 13th from 4-8 pm on Tuesday, September 14th from 7:00-8:30 am at the Memphis Cook Convention Center (MCCC). Only checks/money orders will be accepted for on-site registration.

Airport and Ground Transportation

For registrants that are traveling by air, your arrival destination should be Memphis International Airport (airport code MEM). There is no shuttle service from the airport to the hotel. Transportation options include Taxis (\$25.00 one way) or Airport Shuttle Service (\$15.00 one way). A reservation is required for the shuttle service. For more information, visit http://www.mscaa.com/?q=directions/ground_transportation.

Hotel Accommodations:

A block of rooms have been held at the Memphis Marriot Downtown, 250 North Main Street, Memphis, TN 38101. The room rate of \$97.00 per room/per night plus tax (up to 4 ppl) will be offered to those who register before August 20, 2010. After August 20, 2010 standard room rates will apply. **Reservations can be made by calling 1-506-474-2009, or 1-800-266-9432. Be sure to ask for the AFGE group rate.**

In addition you may also visit a special website for your reservations. You can click on the link below to make any future reservations:

https://resweb.passkey.com/Resweb.do?mode=welcome_ei_new&eventID=2549572&fromResdesk=true

Parking: If you need parking accommodations at the hotel, on-site parking is available for \$12.00 per day, valet parking for \$18.00 per day, and off-site parking for \$5.00 per day.

Training Conference Location:

Registration and training location will be at the Memphis Cook Convention Center (MCCC) adjacent to the Memphis Marriot Downtown hotel.

If you have any questions about related to the training conference, please contact Cameron Barron at 202.639.4013 or barronc@afge.org

AFGE DEFCON 2010 Training Conference

Memphis, TN
Sept 13-17, 2010

Registration Form

Complete the registration form by typing or printing the following information.

NAME: _____ **LOCAL:** _____ **DISTRICT:** _____

MAILING ADDRESS: _____

PHONE: _____
Home/Cell

PERSONAL EMAIL: _____

AGENCY: _____

LOCATION: _____

Please select one(1) class for Tuesday through Wednesday and one(1) class for Thursday. Indicate which classes you are attending by placing an **X** in the box beside your selection.

Tuesday and Wednesday (9/14 & 9/15)

Choose one (1) two day class

- Bargaining Techniques**
- Contract Campaigns**
- Insourcing**
- OWCP**
- Union Recognitions**

Thursday (9/16)

Choose one (1) one day class

- Labor Management Forums**
- Legislative Lobbying**
- Representing NAF Units**
- Presidents Roundtable** (for Local Presidents only)

Complete and return this form via email or fax to Cameron Barron at barroc@afge.org or 202-639-6441 **before Friday, August 20, 2010**. Payments should be in the form of a check or money order made payable to AFGE (memo line – DEFCON Training Conference) and mailed to the following address: AFGE, Attn: FSED-DEFCON Training Conference, 80 F Street NW, Washington, DC 20001

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Agenda

Monday, September 13, 2010

4:00 – 8:00 pm ON-SITE REGISTRATION

Tuesday, September 14, 2010

7:00 – 8:30 am ON-SITE REGISTRATION

8:30 am OPENING SESSION

9:00 am TWO DAY CLASSES BEGIN

BARGAINING TECHNIQUES
Mark Gibson, Labor Relations Specialist, FSED

CONTRACT CAMPAGINS
Bill Fletcher, Director, FSED

INSOURCING
Tim Shorrock, Procurement Analyst, FSED

OWCP
Milly Rodriguez, Health and Safety Specialist, FSED

UNION RECOGNITIONS
Peter Winch, National Organizer, M&O

12 Noon LUNCH

1:00 pm CLASSES RESUME

5:00 pm EVENING ADJOURNMENT

Wednesday, September 15, 2010

8:00 am

TWO DAY CLASSES CONTINUE

BARGAINING TECHNIQUES

Mark Gibson, Labor Relations Specialist, FSED

CONTRACT CAMPAGINS

Bill Fletcher, Director, FSED

INSOURCING

Tim Shorrock, Procurement Analyst, FSED

OWCP

Milly Rodriguez, Health and Safety Specialist, FSED

UNION RECOGNITIONS

Peter Winch, National Organizer, M&O

12:00 Noon

LUNCH

1:00 pm

CLASSES RESUME

5:00 pm

EVENING ADJOURNMENT

7:00 – 9:00 pm

SOLIDARITY RECEPTION

Thursday, September 16, 2010

8:00 am

ONE DAY CLASSES BEGIN

LABOR MANAGEMENT FORUMS

Terry Rosen, Labor Relations Specialists, FSED

BUILDING A STRONG LEGISLATIVE PROGRAM

Yolanda Pickstock, Field Legislative and Political Organizer, PAC

REPRESENTING NAF UNITS

Derek Willingham, Labor Relations Specialist, FSED

PRESIDENTS ROUNDTABLE – *for Local Presidents only*

Bill Fletcher Jr., Director, FSED

12:00 Noon

LUNCH

1:00 pm

CLASSES RESUME

5:00 pm

ADJOURNMENT

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COURSE DESCRIPTIONS – 2 Day Courses

Tuesday and Wednesday (9/14 & 9/15)

BARGAINING TECHNIQUES

Mark Gibson, Labor Relations Specialist, FSED - This class will teach participants how to achieve the desired results when bargaining through the examination of bargaining techniques, styles, strategies, and tactics.

CONTRACT CAMPAGINS

Bill Fletcher, Director, FSED - This two day class will examine modern collective bargaining. It will focus less on the dynamics at the table but more on the totality of bargaining, including, how to engage the members, how the bargaining affects actors outside of labor and management, the development of issues that resonate among the membership and speak to challenges in the labor/management relationship. This two day program will employ various exercises that utilize hypothetical scenarios to help the participants consider various possibilities for action.

INSOURCING

Tim Shorrock, Procurement Analyst, FSED - AFGE will conduct training for local and district officers concerning the US government's policies on contracting, insourcing and A-76 competitions and how the Department of Defense is implementing these policies. The training is necessary because US government sourcing policies have undergone major changes under the Obama administration, requiring AFGE officers and members to be educated on their implementation by agencies where they represent federal employees in collective bargaining agreements. The AFGE training will focus on how union officers can pursue the new policies at their DoD agencies and enable effective dealings with agency representatives. Because the training concerns US government policies and the union's response to them, the attendance of AFGE officers is in the public interest.

OWCP

Milly Rodriguez, Health and Safety Specialist, FSED - This training on representing bargaining unit members with workers' compensation claims includes a review of the rules and regulations, the claims process, and the responsibilities of employees, supervisors and union representatives.

UNION RECOGNITIONS

Peter Winch, National Organizer, M&O - This two day class will explain the options that DOD locals have to establish, preserve or expand union recognitions through the FLRA petition process. This class will provide important training and strategic insight to any DOD local facing reorganizations, BRAC moves and other challenges to existing certifications and will cover petitions to the FLRA for purposes such as unit consolidation, representational election, unit clarification or amendment of certification. Also covered will be the meaning of BUS (bargaining unit status) codes and the use of FLRA clarification of unit procedures to overturn agency determinations that incorrectly exclude individual employees from established bargaining units.

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COURSE DESCRIPTIONS – 1 Day Courses

Thursday (9/16)

LABOR MANAGEMENT FORUMS

Terry Rosen, Labor Relations Specialists, FSED - This training covers President Obama's Executive Order 13522 – Creating Labor-Management Forums to Improve Delivery of Government Services (EO). The class includes creating labor-management forums at the level of recognition and other appropriate levels, pre-decisional involvement, information-sharing, dealing with the permissive subjects in Sect. 7106 (b)(1), and other matters to help locals and councils use the EO to improve the way your agencies work.

BUILDING A STRONG LEGISLATIVE PROGRAM

Yolanda Pickstock, Field Legislative and Political Organizer, PAC - Federal employees' working conditions are directly impacted by Congressional action. Effective local legislative programs are a critical component in representing federal workers views and interests through lobbying Congress. The purpose of this course is to assist locals in acquiring the tools necessary to build effective legislative committee, educate and mobilize the membership, and communicate with members of Congress.

REPRESENTING NAF UNITS

Derek Willingham, Labor Relations Specialist, FSED - This class will give participants an opportunity to explore the essentials for Representing NAF employees and GS/WG employees in the same or different bargaining unit. Participants will compare the fundamental disparities and similarities of NAF employees and other GS/WG employees with respect to third party process, grievance procedure, and pay differences to name a few.

PRESIDENTS ROUNDTABLE – *for Local Presidents only*

Bill Fletcher Jr., Director, FSED - This is a peer-based educational experience. It focuses on gathering together local union presidents from different agencies to explore challenges that they face in their role as the chief officer of the local. This can include, but is not limited to, building an internal consensus on direction; interacting with agency managers who have different approaches to labor/management relations; prioritization of activities and tasks; and involving younger members in the work of the union. This is a self-facilitated process whereby individuals, in small groups, have 10-15 minutes per person to describe a problem or challenge after which they receive feedback from others in the group. The individual then commits himself/herself to trying a new approach, perhaps offered by a participant, toward addressing their challenge.